

# The Power Of Influence

List your ten closest associates in the chart. Answer each question for each associate listed.

My Ten Closest Associates	
1.	2.
3.	4.
5.	6.
7.	8.
9.	10.

- ❖ What type of influence does this individual have in my life?
- ❖ Do I admire this person? If so, why?
- ❖ What values do I have in common with this individual?
- ❖ Does this person have good things to say about others, or does he/she ridicule and demean others while not in their presence?
- ❖ Does this person enjoy the quality of life that I hope to have one day?
- ❖ Is this individual successful?
- ❖ Does this person offer positive feedback and support to others expressing their goals and vision in life?

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