### **Chart Your Change Newsletter**

Chart Your Change is about knowing you're ready for your life to take on another dimension of meaning and growth: trusting yourself to achieve what is possible without yet knowing.

yoursell to achieve what is	s possible without yet knowing.	
IN THIS ISSUE	Vol. 3 Issue: #6 June/2008	
<u>MONTHLY</u> <u>DESTINATION</u>	Dear Flo,	
TRUE NORTH	FROM CONSTELLATIONS TO COMMUNITIES "For those who have seen the Earth from space, and for the hundreds and perhaps thousands more who will, the experience most certainly changes your perspective. The things that we share in our world are far more valuable than those which divide us."	
JOURNEY'S END QUICK LINKS ASK COACH FLO NEWSLETTER		
ARCHIVE	Donald Williams	
TIP OF THE MONTH: The Motivation Grid	We are not worlds apart. We are much closer than we think.	
LIST OF SERVICES REQUEST FLO FOR YOUR NEXT EVENT ANNOUNCEMENTS	Twenty years ago, as we were purchasing property in Pennsylvania, the realtor said, "you're gonna have to pack a lunch to visit your neighbors". Today, I see and hear them all the time and we exchange greetings often.	
RADIO SHOW	5 5 5	
Amazing Voices Radio (We are on summer hiatus)	My current spatial awareness is, of a world transformed into a chain of communities so that I'm more connected to my friend in Taiwan or my colleagues in the Netherlands or Canada. We are frequently moving around the planet, relocating, immigrating and interacting with people from	
Join Flo and fellow coaches Ellyn Herbert and Sharron Phillips as they engage in dynamic conversations on the growth, evolution, and empowerment of women.	various cultures. I've been told that I live in the most diverse borough of New York City. Our residents represent all the countries of South and Central America, many African countries, all asian and middle eastern countries (I know, I haven't mentioned the Caribbean and many other	
To hear recorded shows go to <u>BLOG</u>	countries - they are represented nevertheless). I rub elbows with Buddhists from Bhutan and	
THE GIFT OF INSPIRATION	Korean evangelists. I am blessed with an incredible selection and variety of restaurants: several authentic Thai, Columbian, or Indian	
"Human salvation lies in the hands of the creatively	and then there's the Himalayan Yak.	
maladjusted." Martin Luther King, Jr.	What makes this city great, resilient and dynamic is the richness of its diversity; the many	
"We have become not a	cultures that sometime mesh and sometime clash.	

mosaic. Different people, different beliefs, different yearnings, different hopes, different dreams." -- Jimmy Carter

"If we cannot end now our differences, at least we can help make the world safe for diversity."

-- John F. Kennedy

"The price of the democratic way of life is a growing appreciation of people's differences, not merely as tolerable, but as the essence of a rich and rewarding human experience." -- Jerome Nathanson

Join Our Mailing List!

Riding on this spirit of the global village, I have been attracting "global" clients for some time but have only recently articulated that as a coach -- I work with culturally diverse professional women and help them achieve the level of success they desire AND be satisfied with their lives.

In the process, I have been enriched by the experience of our cultural differences and invite you to explore the same opportunities of diversity in your workplace.

# Do you have a question for me? Click on the new offering, <u>Ask Coach Flo.</u>

### MONTHLY DESTINATION:

Articles on evolving, enhancing skills and transforming



# IF DIVERSITY TRAINING DOESN'T WORK, WHAT DOES?

"If we are to achieve a richer culture, rich in contrasting values, we must recognize the whole gamut of human potentialities, and so weave a less arbitrary social fabric, one in which each diverse human gift will find a fitting place."

-- Margaret Mead

A groundbreaking new study by sociologists (who sifted through decades of federal employment statistics) has shown that Diversity Training has had little to no effect on improving workplace relations or on the racial, ethnic and gender mix of a company's top ranks.

So what does work? The study's findings in this area were striking too: at companies that assigned a person or committee to oversee diversity, ensuring direct accountability for results, the number of minorities and women climbed 10% in the years following the appointment. Mentorships worked too, particularly for black women, increasing their numbers in management 23.5%. Most effective has been the combination of all these strategies.

Having a multipronged approach gets results. GE appointed a chief diversity officer. In 2000, women, minorities and non--U.S. citizens made up 22% of GE's officers and 29% of senior executives. By 2005, their ranks swelled to 34% among officers and 40% of senior execs. A significant change. A major part of their success was a result of accountability at the top. Accountability for the careers of women and minorities requires a substantial commitment of time, staff and money--but it works!

To those who may be thinking, why bother? The answer may not be so obvious:

- We humans, (as managers and employees) behave according to biases that are deeply ingrained in our social context and believe our frustrations are based on facts, when often, they are based on judgments, evaluations and biases.
- In organizations, these social biases are reflected in the company's culture and management practices and has a detrimental effect on diverse groups. Often, impacting negatively on performance and productivity.
- Being inclusive allows employees who do not necessarily conform to the "established" norm to flourish within the organization.
- We think of ourselves as good and decent people, yet we have blind spots when seeing our own behavior.
- People have an unjustified tendency to assume that a person's actions depend on what "kind" of person that person is rather than on the social and environmental forces influencing the person. In other words, we tend to attribute other people's behavior very differently then our own (this is called the fundamental attribution error).

So, in the best of all possible worlds, we still need to clean up our act.

Study conducted by Frank Dobbin of Harvard, Alexandra Kalev of the University of California, Berkeley, and Erin Kelly of the University of Minnesota

## Do you have a question for me? Click on the new offering, <u>Ask Coach Flo</u>.

#### TRUE NORTH:

Articles on Direction and the Road Less Traveled

CHOOSE YOUR SOURCE OF MOTIVATION --



And make the shift your authentic self desires:

MOTIVATION A	OR	<b>MOTIVATION B</b>
BE AT CHOICE	VS.	IMPULSIVE BEHAVIOR
HONOR YOUR STAND	ARDS VS.	IMPRESSING OTHERS
BUILD TRUST	VS.	AVOIDANCE
SERVE ONE'S SELF	VS.	PLEASING OTHERS
TRUE COMPASSION	VS.	ANGER, REVENGE, & JUDGING OTHERS

Go to the Motivation Grid.

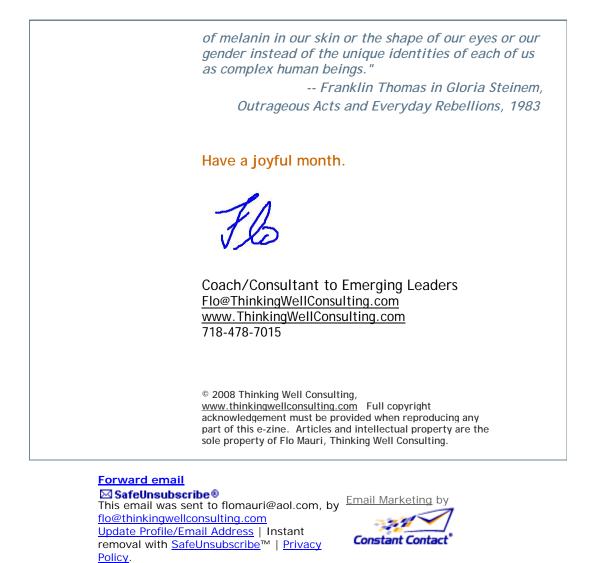
Do you have a question for me? Click on the new offering, <u>Ask Coach Flo.</u>

#### JOURNEY'S END: Articles, thoughts on insights and taking the lean

#### SHIFT YOUR PERSPECTIVE

As a culturally diverse individual, you bring a fresh perspective to the organizational "norm", use your perceived drawback as a strength. Power is taken, not given. Impact your organization positively -create diversity power.

"One day our descendants will think it incredible that we paid so much attention to things like the amount



Thinking Well Consulting | 41-41 51 St. Suite 4H | Woodside | NY | 11377